

CORPORATE AMERICA SUPPORTS YOU

**HOT JOB !
VETERANS WANTED**

**Corporate Account Executive-
Healthcare for Leading Provider
of Higher Education Programs for
Working Adults**

**IMMEDIATE OPENING
LOCATION - COSTA MESA, CA**

**To Apply login or register at
www.casy.us and click on
the Job seeker tab search for
Req #176532BR.**

POSITION QUALIFICATIONS:

Bachelor's degree.

**Five (5) years of quota-
carrying consultative sales
and strategic account
management experience.**

**Proven track record with B@B
engagement at Senior
organizational levels,
resulting in contracts.**

**Demonstrable familiarity
with health-care industry
beyond clinical program.**

**Prior sale experience
marketing/selling higher
educational solutions and/or
Executive Education.**

**Demonstrated ability to
understand, design and sell
moderately complex client
solutions.**

**Strong probing, interview and
research skills and ability to
identify client needs.**

**Strong interpersonal skills to
communicate professionally.**



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